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6261

REVISED PRICE LIST FOR 1920-1921

# MAPLE RIDGE FARM CONSTABLE, N. Y.

ESTABLISHED 1868

MARKET GARDENING AND CHOICE TOMATO SEED

GROWING

Langdon H.P. & Son



Prize Bushel of Langdon's Northern Adirondack Earliana Tomato.

*This is the Earliest, Smoothest, Hardest and Best Extra Early Tomato Ever Grown.*

## GET SEED FROM THE NORTH COUNTRY FOR EARLY CROPS

Do you realize how FAR NORTH our tomato seed is grown?

Look on your map north of Malone, four miles from the CANADIAN line, where the temperature (occasionally) drops to 25 degrees below zero, and you will see where the seed of the EARLIEST, SMOOTHEST and HARDEST Earliana Tomato is grown in its perfection.

Long winters leaving barely four months free from frost, with generally cool days and many cold nights produce conditions under which tomato plants must hustle to ripen any kind of a crop.

Under these conditions we have perfected our strain of Earliana by SIXTEEN years of line breeding and selection until it is almost a new variety in smoothness and earliness, but we are selling it under its true name.

We have letters in our files in which our customers say that tomato seed grown in the extreme north gives better results than that grown farther south. This is one:—

"Send me 4 oz. of No. 2 ADIRONDACK EARLIANA tomato seed, just the same quality as I have had from you for ten years. No doubt that this best of all early tomatoes runs down in quality here, and I must buy yearly of you.—H. W. T., Rhole Island."

Also this:—"I planted your NORTHERN ADIRONDACK EARLIANA for the past two years and found that it ripens from two to three weeks earlier than seed grown in this vicinity.—J. A., Mass."

"The seed I got from you last spring was O. K. The first fruits ripened June 15th, while our own saving of Earliana ripened June 23rd.—W. J. H. & Son, Va."

LANGDON'S NORTHERN ADIRONDACK EARLIANA has become known the country over as the BEST EXTRA EARLY VARIETY, and almost as an entirely NEW VARIETY, it is so distinctly different and better than the original strain. BUT NOTICE THIS: IF YOU SAVE SEED FROM YOUR OWN CROP PLEASE DON'T BLAME US IF IT DOESN'T KEEP UP TO ITS STANDARD OF EXCELLENCE. Also, be careful what you buy of seedsmen for Langdon's strain.

Having been asked if this strain would stand heavy manuring, we can only say that we are unable to obtain such a quantity of manure up here, but one customer in Rhode Island uses so much that he grows fruit of our EARLIANA which his neighbors will not believe is Earliana, it is so large and smooth. He recently sent us a photograph of one hill which had 206 fruits on one vine.

But on the other hand one of our customers divided his plants with a neighbor who used a lot of horse manure beside a quantity of high grade nitrogenous fertilizer. The original lot grew smooth, well colored fruit, while the plants given the neighbor and manured with coarse horse manure grew rough fruit. Whether the different manure was the cause of different results in the crop, or whether it was produced by some check in plant growth or by some other unknown cause we do not know. We are only giving you the fact as it came to our observation.

Liberal liming or a limestone soil tends to produce a smooth, very solid and well colored fruit, but there are some localities in which unknown variations of climatic or soil conditions occasionally produce unfavorable effects on the tomato crop. This we KNOW BEYOND DISPUTE, having proved it with crops grown from the same lot of seed in different localities. There is a whole lot about smoothness, roughness and sporting of the crop that you and we cannot explain.

We are NOT SEEDSMEN, being only MARKET GARDENERS who offer for sale this seed from a strain of our early tomatoes on which we have worked SIXTEEN YEARS improving it for our own use, and have been selling it on its merits for THIRTEEN years. If extra earliness of the bulk of the crop combined with large size under favorable conditions mean anything to you, kindly file our little folder away for reference when it comes time to order your next lot of seed. But please order early before the rush comes.

Regarding testimonials, we have heard it said, "They are not much good." But when our customers are so pleased with results obtained by them from our strain of tomato seed that, unasked, they express their satisfaction to us, we think we may be excused for quoting wide-awake, up-to-date truckers, who, certainly would not pay a good round price for seed unless they knew they were getting results they wanted.

Each year we quote only from letters regarding the crop of the previous year, thus bringing the recommendations right up to date. Read them carefully.

"Dec. 13-19—Two years ago I bought a small quantity of the cheaper grade of your EARLIANA and was highly pleased with results. Last year I intended to order again but neglected it until too late and bought from a local seedsman, which did not produce quantity or quality COMPARABLE WITH YOURS. I am not writing this to discredit our dealer, but to let you know I appreciate QUALITY when I find it. J. F. S., Pa."

"Jan. 26-20—I wish you would send me one ounce of your ADIRONDACK EARLIANA grade 3. I tried it once before and it turned out good. E. W., Ontario."

"Jan. 31-20—Enclosed find money order for \$20.00, for four ounces of your NORTHERN ADIRONDACK EARLIANA, grade 3. We have had good success with your tomato seed in Ontario in past few years. C. R. W., Ontario." (This customer has been growing our EARLIANA seven years.)

"Jan. 6-20—Enclosed find check for \$5.00. Please send me four ounces Grade No. 2, EARLIANA. For two seasons the plants grown



from your seed have given universal satisfaction. S. Greenhouse Co., Wyoming."

"Jan. 24-20—Kindly send me 1½ ounce of your No. 3 EARLIANA for \$7.50 enclosed. Hope this is as good as last year, IT WAS THE BEST IN THE N. Y. MARKET. P. T. S., New Jersey."

"May 20-20—Last year you very kindly let me have a few of your EARLIANA tomato plants, and I must say that they proved very satisfactory. In just sixty days I had a fine bunch of ripe tomatoes, which was much earlier than anyone around here. W. W. S., N. Y."

"Jan. 2-20—Enclose \$1.50 for tomato seed. Your EARLIANA No. 3 'BRINGS HOME THE BACON.' O. R., Iowa."

"Feb. 10-20—Enclosed find \$3.00 for one-half ounce No. 3 EARLIANA. I have been using this seed for several years (6 years) with splendid results. Mrs. A. S. R., Ontario."

"Feb. 26-20—Find enclosed one dollar for which please send me 1-8 ounce No. 3 ADIRONDACK EARLIANA. I have been using your strain of EARLIANA for several years, and they far surpass any other variety for earliness and smoothness, I have ever tried. Last year I had ripe fruit from two to three weeks before any others in the community. I find it pays to start with the best seed obtainable, and along the tomato line yours have certainly PROVEN THE BEST. (Rev.) E. W. R., Va."

"Feb. 2-20—Enclosed you will find check for \$11.00. Please send me 8 ounces No. 2 EARLIANA and one ounce PURITAN HILL. I have used your seed for the best Earliana tomatoes I ever raised. G. H. R., N. J."

"Jan. 9-20—I wish you could come and see your ADIRONDACK EARLIANA in this warm climate. We get them set in open ground about April 20th and pick tomatoes off the same vines at frost, say about Oct. 15th. What do you think of that? J. T. R., Ala."

"Dec. 10-19—Send me \$1.50 worth of No. 3 EARLIANA. It goes ahead of any other tomato I can grow for very early. H. M. M., Ill."

"Jan. 19-20—Enclosed find draft for \$8.00 for which please send me 1-4 pound BONNY BEST, selected, and 1-4 pound EARLIANA No. 2. We had very good success with the seed we bought of you last year. M. L., Mich."

"Jan. 10-20—Enclosed find money order for \$2.00 for 1-4 ounce of your ADIRONDACK EARLIANA No. 3. I have used your grade No. 3 for the last three or four years and find they cannot be beaten. We have tomatoes from two to three weeks earlier than any of our neighbors. Mrs. J. L. H., Ala."

"April 12-20—We enclose herewith New York draft for \$118.00 in full amount for tomato seed. We must advise again that your seed has given excellent satisfaction, and will no doubt require more of it next season. (In another letter they say ".....the germination has been about 100%. This will mean that we will very likely require double or more of your seed than we have ordered this year for next season. E. C. O. Co., Ontario."

"Jan. 11-20—Find enclosed \$2.00 for which please send me 1-4 ounce of your No. 3 ADIRONDACK EARLIANA. We have used them for several years and are highly pleased with them. Mrs. T. E. G., N. C."

"Feb. 1-20—I certainly was pleased with the three ounces of tomato seed received from you last year, and your sample pkts., as the tomato crop was the best for many years. IT'S ALL YOU CLAIM. H. B., Mich."

"Jan. 13-20—Your seed last year gave me good satisfaction as usual. Please send me the following for money order enclosed, \$6.75. P. A., Ontario." (His seventh annual order)

"Dec. 23-20—Enclosed find P. O. order \$4.55. Your improved EARLIANA certainly the best of all early varieties. I fully appreciate what you have done with them. W. I. A., Pa." (Also his seventh annual order.)

"Feb. 6-20—Attached find check for \$12.50 for 2½ ounces ADIRONDACK EARLIANA No. 3. We used your No. 3 last season and are pleased to advise that we had the HEAVIEST OR ONE OF THE HEAVIEST CROPS IN THIS DISTRICT. P. G. B., Ontario."

Jan. 16-19—Enclosed find order for \$4.45. Your seed has always given me the very best of returns, and I still want it and want to try some of your newer kinds also. E. P. C., Pa."

"Dec. 29-19—Last year I got 1-4 ounce EARLIANA No. 3 and set 1200 plants out of it, set them on less than 1-2 acre, and I sold \$540.00 worth of tomatoes. They bore all summer long, and when the frost hit them I could have picked fifty bushels; the ground was red with them. I picked my first ripe one on July 7th, got as high as \$13.20 a bushel, and \$12.00 a bushel for a GREAT QUANTITY OF THEM. I had the market to myself for FOUR WEEKS. Don't fail to send the best seed. C. L. C., Ind." (This customer wrote in 1915 "Looks like a big price" but he has been using EARLIANA No. 3 each year since, must conclude it pays.)

"Jan. 7-20—Here I am back again for some of your good seed. Have the best of luck with the EARLIANA. They are the earliest of anything around here. Sold 1000 potted EARLIANA in one order alone last year and will likely do better this year. Last year you sent me a sample of Campbell's BONNY BEST, kept them for myself, potted them, and such Bonny Best I never saw. Kindly send me by return mail 1 ounce ADIRONDACK EARLIANA No. 3, 2 ounces CAMPBELL BONNY BEST. \$7.25 enclosed. I surely hope you will not disappoint me in my EARLIANA this year as I did not get No. 3 last year. Please manage the 1 ounce somehow. L. T. B. Ohio."

"Jan. 3-20—Find check enclosed for order \$5.50. I had my usual success with your seed the past season, getting the cream of the market at 20 cts. per. The best thing I find about your ADIRONDACK EARLIANA is its ripening the BULK OF THE CROP WHEN PRICES ARE GOOD. I find the Baer ripen as soon as Earliana but ONLY ONE NOW AND THEN, when I am GETTING HEAVY PICKINGS OFF YOUR EARLIANA. F. H. L., Ind." (This customer knows a good thing when he sees it, as he was selected for Red Cross gardening in France, and began buying seed of us away back in 1910.)

"Jan. 6-20—Find enclosed check for \$13.50 for which please send us 2 ounces No. 3 ADIRONDACK EARLIANA, 1-2 ounce Selected REDHEAD. WE CONTINUE TO HAVE THE BEST OF SUCCESS WITH YOUR GRADE NO. 3 EARLIANA, HAVING FOUND NO TOMATO WHICH EQUALS IT IN EARLINESS, COMBINED WITH UNIFORM SHAPE AND SOLIDITY, IT BEING THE BEST EARLY TOMATO FOR SHIPPING PURPOSES THAT WE HAVE EVER GROWN, NOT EXCEPTING OUR OWN, WHICH WE FORMERLY THOUGHT HAD NO SUPERIOR, WE HAVING DONE OUR OWN BREEDING SINCE THE EARLIANA WAS FIRST INTRODUCED. D. N. P. Inc., R. I." (They began using our EARLIANA in 1912.)

As we cannot do it personally, allow us right here to thank our kind friends for taking the trouble of sending us the above cheering reports. They help us and also other gardeners who are trying to make a success in these times of high cost of living.

We might add many more along the same line, but what's the use? The best recommendation of our seed is the fact that hundreds of our customers come back YEAR AFTER YEAR for our EARLIANA seed at our price, which cannot be lower and have enough to supply the demand or enable us to give it the care with which it is now harvested.

PRICE OF LANGDON'S 15 YEAR SELECTION AND LINE BRED NORTHERN ADIRONDACK EARLIANA TOMATO SEED, postpaid.

Grade No. 1— $\frac{1}{4}$  oz. 25c.;  $\frac{1}{2}$  oz. 40c.; 1 oz. 60c.; 2 oz. \$1.20; 4 oz. \$2.00; 8 oz. \$3.60; 1 pound \$6.40. Supply limited.

Grade No. 2—Seed from Crown and Selected Fruit:  $\frac{1}{8}$  oz. 30c.;  $\frac{1}{4}$  oz. 50c.;  $\frac{1}{2}$  oz. 75c.; 1 oz. \$1.25. Supply limited.

Grade No. 3—Seed from our Breeding Fields. Best Private Stock, just such as we sow, supply limited:  $\frac{1}{8}$  oz. \$1.00;  $\frac{1}{4}$  oz. \$2.00;  $\frac{1}{2}$  oz. \$3.00; 1 oz. \$5.00; 4 oz. \$18.00. No discount for less than 4 ounces.

This grade is from Breeding Fields, carefully selected for size, shape and smoothness of fruit, which is then cut and all fruit rejected that does not come up to the standard in solidity and small seed cavities. Can be supplied only when in stock; and seed of this grade cannot be bought elsewhere, for the cutting and sorting is not left to the judgment of hired help, it is done personally by the members of the firm themselves, who give you the results of their years of experience in this line.

We believe we are the only growers in the country, or the world, for that matter, of whom you can buy an extra choice grade of tomato





seed selected by themselves in the same particular manner as this Grade No. 3 Adirondack Earliana.

Notice the large size of our tomato seed when it reaches you. It has been our experience that, as a rule, large sized seed of any vegetable crop of corn starts better, grows faster and yields more than seed running small or medium in size.

#### A NEW SECOND EARLY.

**REDHEAD**—This is a new second early which we obtained in the West, and which on this first trial scored many points in earliness ahead of even Baer. The day we made the first picking we got 2½ bushels from Redhead, 1 bushel from Jewell, ½ peck from Baer and 10 fruits from Bonny Best, all sowed and set at the same time side by side and all plots about the same size, except that Baer was considerably the largest. It is a strong grower, very prolific, the fruit bright red and very smooth, some of the first to set were oval in shape and weighed 12 to 14 ounces. On account of its earliness we shall await another year's trial with much interest. (Written 1917).

The summer of 1918 was very unfavorable for all our tomato crop and we could not make a fair comparison; but during the summer of 1919 **REDHEAD** more than held its own as a second early, and during a wet spell after a prolonged drought **REDHEAD** cracked less than any other variety we grew except Puritan. **AND IT IS EARLY.**

One of our customers says: "Nov. 2-19—I can truthfully say that **REDHEAD** was the best all purpose tomato I have ever grown, and next season I shall set out a much larger patch of them. I had about 100 plants trained along a 4½ foot fence on one side of the garden and they bore all the way up and all the way down. I made the last picking just a few days ago, 2½ bushels of green ones almost as large as the first ones and most of them lying on or near the ground as the vines had grown to the top of the fence, fallen over and growing along the ground now, almost ten feet long and big, green tomatoes on the end of the vines. I think it will be the leading Market gardeners' tomato before long, as it is so early, productive and smooth, and of the best quality.—H. A. N., Mo."

Also this: "Jan. 22-10—The **REDHEAD** tomato bore some fine fruit and promises to be a winner. We shall try more this year.—S. & W., Michigan."

#### A NEW BONNY BEST.

**CAMPBELL STRAIN BONNY BEST**—We have grown several crops of seed for the Joseph Campbell Co., New Jersey, from stock seed sent us by them. This strain proved to be a few days later than our own, but the foliage is somewhat heavier, with the fruit running larger for that variety. It is a splendid strain, if the few days later in ripening is not a disadvantage, and is worthy to be added to our list. If you grow Bonny Best this strain will surely please you. In ordering state which strain is desired, Campbell's or our own.

#### A NEW MAIN CROPPER.

**PURITAN HILL**—A customer in Central New York Writes:—"Dec. 11-16—I enclose a few seeds of the **PURITAN HILL** tomato which has a large, local demand here for both fruit and plants. Will you kindly test it and grow me two or three ounces of seed? It is a valuable tomato, ripening midway between Bonny Best and Stone, and like your Earliana the bulk of the crop ripens almost together. It is a 20 YEAR SELECTION of Prof. Bailey's **IGNOTUM**, the fruit being much deeper and more regular than the original."

Of all the main crop varieties we have tried, this new one, or rather new old one, gives promise of being a winner. The vigor and uniformity of plants was very noticeable even in the seed bed as well as in the field. The fruit is beautiful, second to none in color, size and smoothness, with cell walls so thick and hard that makes it an **EARLY RED ROCK**, leaving little to be desired as a main crop.

As it is also more prolific than Red Rock we shall discontinue growing the latter except for seed supply. We believe it will be distinctly to your advantage to try this well-bred variety.

"Jan. 24-20—**PURITAN HILL** is the greatest **MAIN CROP** tomato I have ever planted, and I have grown them all. C. H. T., Ohio."

**BONNY BEST**, **BAER** and **JEWEL** are the standard second earlies which need no description, the variety best suited to you depending largely on your market, location and soil. We have selected



grades of these and our strains are as good as the best, besides being grown in the North.

MISSISSIPPI GIRL—We still list this fine main crop variety, growing it each year for its merits of fitting in so well with our other later varieties, it being a good variety in every respect.

Our tomato seed is all of our OWN GROWING for the trade, (we do no canning), is carefully dried and screened, leaving only the plumpest and best. It is no cheap stuff, although we have had seed of five standard varieties offered us at 40c PER POUND. We could use that to sell again, but are not interested, for your interests and ours are identical.

But, won't you PLEASE order early enough to make a test of our seed before sowing? We have had two or three complaints about seed that SHOULD BE GOOD, from the SAME LOT as was seed sent to customers whose letters are on a previous page, but some variation of temperature, soil condition, or other unknown factor caused disappointment to the purchaser and may do the same for you. For instance, one package was reported to be of very poor germination and was returned to us. Being short of that variety we sowed the seed of that package, which germinated splendidly and made a part of our crop of 1917. Be kind enough to help us and your own interests in this, for, owing to so many different conditions among so many hundreds of our customers, we cannot guarantee anything.

### PRICES.

ADIRONDACK EARLIANA, see a previous page.

	1/8 oz.	1/4 oz.	1/2 oz.	1 oz.	2 oz.	4 oz.	8 oz.
REDHEAD (selected) . . . . .	\$.30	\$.50	\$.75	\$1.25	\$2.25	\$4.00	\$7.00
PURITAN HILL (selected) . . . . .	.40	.60	1.00	2.00	3.50	6.00	
BONNY BEST, Campbell . . . . .							
strain (selected) . . . . .	.50	.75	1.25	2.25	4.00	7.00	
BONNY BEST, our strain . . . . .							
(selected) supply limited . . . . .	.50	.75	1.25	2.25	4.00	7.00	
JEWEL . . . . .	.20	.30	.50	1.00	1.75	6.00	
JEWEL (selected) supply . . . . .							
limited . . . . .	.40	.60	1.00	2.00	3.50	6.00	
BAER (selected) supply . . . . .							
limited . . . . .	.50	.75	1.25	2.25	4.00	7.00	
GREATER BALTIMORE . . . . .							
(selected) none in stock . . . . .							
MISSISSIPPI GIRL (selected) . . . . .	.40	.60	1.00	2.00	3.50	6.00	
IMPROVED STONE . . . . .							
(selected) none in stock . . . . .							
RED ROCK (none in stock) . . . . .							
MIMMS CUCUMBER, (none in stock) . . . . .							

This is the cucumber which gave our customers excellent satisfaction till the failure of our seed crop for three years.

"Jan. 21-18—I regret very much that you have no seed of Mimms cucumber to offer. As I am quite a grower of cucumbers I tried this one last year as it was a new one to me. The cucumbers were certainly fine, being fully equal or superior to "Davis" which has always been my standby.—W. N. P., Con."

GOLDEN BANTAM sweet corn. Seed crop failed again. In other words we could not afford to save seed corn when we can sell double the amount we can grow for \$25.00 per 1000 ears, green.

Please order early before the rush comes, write your NAME PLAINLY, NAMING SECOND CHOICE IF ANY, and do not send postage stamps except for amounts less than \$1.00. 1c or 2c stamps preferred. We try to fill all orders by first mail. If not promptly received, notify us.

Although garden seed generally has advanced in prices we are holding ours on the same level although it certainly costs us more.

Our Canadian friends will kindly add 10% to their remittances of checks or bills for exchange rate on retail orders. The rate is now 14% of which we will stand whatever it may be above 10%. Post Office orders we can use at par as exchange is paid by the purchaser.

Yours for the best in the business,

H. P. LANGDON & SON,

November, 1920.

111 CONSTABLE, N. Y.

